

Why Ads Are Worth Reading Every Time

By Leslie McMillan

Your mission in life is to fulfill your purpose. Certainly, that is true on a personal level. It can also be true in your business or community enterprise. You are receiving this instrument of communication—and others like it—from Small Business Exchange Northeast because somehow, sometime, somewhere, you took concrete steps to participate in the great and worthy purpose of public involvement through business or service, including building or supplying public projects or institutions.

We have walked that road, too. For over thirty-one years, Small Business Exchange has existed to help connect small businesses, prime contractors, large businesses, agencies, groups, organizations, and institutions in the valuable fulfillment of specific projects and opportunities.

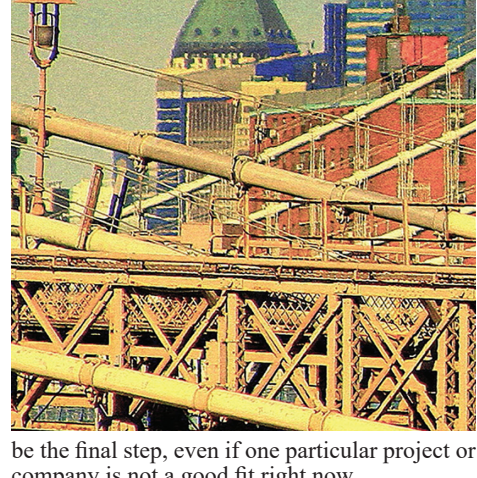
When we send you a publication, post a fax or email, make a telephone call, or update our website, we are providing information that can advance the purpose of your enterprise.

From the basic value of expanding worthwhile knowledge to the potential gain of landing a great contract, you will truly benefit from a few minutes of reading not only the headlines and articles, but especially the advertisements regarding specific projects and active companies with which you might connect.

If you have seen an advertisement before, read it again! The latest edition might have some new details—or you might be in a new situation that warrants another look at a familiar opportunity.

You will find pertinent information on enormous projects that must have small business participation in order to move forward. Most of the readers of these words are small business people. Some of these people and their enterprises are excellent matches for the projects or companies presented here. You might be one of them.

If you think there is a potentially suitable connection between your enterprise and one of the advertised projects or companies, you are just a call or email away from entering a conversation that might prove to be an excellent step forward either now or in the future. The first step need not



be the final step, even if one particular project or company is not a good fit right now. One of our key purposes at Small Business Exchange Northeast is to encourage small diversity businesses to keep walking a little farther and

Small Business Exchange • Voice of Small, Emerging, Diversity-Owned Businesses Since 1984 [Click to read more](#)

Sub-Bid Requests

Railroad Construction Company, Inc.
LIRR - Hicksville Station and North Track Siding Improvement Project

This Long Island Railroad project consists of various improvements to the Hicksville, LI Train Station and North Track Siding. Work will include a full platform replacement and substructure rehabilitation, installation of elevators, escalators and street-to-platform aluminum stairs, construction of platform level waiting rooms, translucent canopy roof system and drainage, installation of lighted signage and upgraded electrical service. The north track siding portion includes construction of a new retaining wall, duct bank systems, pre-wired signal hut and case and removal of existing signal bridge and foundations.

DBE Participation Goal: 15% MBE and 15% WBE
We invite all MWBE's to contact us at 973-413-1911

Railroad Construction Company, Inc. is seeking subcontractors in the following categories:

• Abatement	• Fire Suppression	• Restoration
• Aggregate	• Glass / Glazing / Stonefront	• Roofing
• Architectural Finishes	• HVAC	• Sealants / Waterproofing
• Construction Materials	• Infrastructure	• Structural Concrete & Reinforcement
• Construction Photography	• Janitorial Services	• Structural Steel & Misc. Metals
• Contaminated Waste Disposal	• Lath & Plaster	• Survey
• Demolition	• Louvers	• Traffic Control
• Doors & Hardware	• Masonry	• Trucking
• Electrical	• Materials Testing & Inspection	• Utilities
• Engineering	• Office Facilities & Supplies	• Welding
• Environmental Consulting	• Painting & Coating	
• Escalator / Elevator	• Pest Control	
• Fencing	• Precast Concrete	
	• Railings	

For more information please contact Dale Erico at 973-413-1832 or DaleE@rcmail.net
Catherine Best at 973-413-1911 or CatherineB@rcmail.net
www.railroadconstruction.com/aboutus/bid

SKANSKA
SKANSKA KOCH INC.
IS SOLICITING BIDS FROM MWBE SUBCONTRACTORS AND SUPPLIERS CERTIFIED WITH NEW YORK STATE
I-278 (Gowanus Expressway) Steel Repair Contract #2, 48th Street to Hugh Carey Tunnel
NYS DOT Contract No: D263007
Bid Date: March 2, 2016

Subcontracting opportunities include but are not limited to Hazmat: Written Program, Lead Containment, Disposal and Handling, Sawcutting/Concrete Demo, Concrete Placement, Safety Netting and Shields, Painting, Blast and Paint, Steel Fabrication and Repairs, Inspection: Magnetic Particles and Ultrasonic, Drainage, Engineering, Strain Gauge Monitoring, MPT, Rodent Control, and Vibration Monitoring. Please see contract documents for further opportunities.

Interested firms please contact John Papagiannakis at Skanska Koch Inc., john.papagiannakis@skanska.com

M/WBE BIDDING OPPORTUNITY
M/WBE firms must be certified as follows: To constitute a MBE or WBE for the purpose of meeting the agency thresholds, an enterprise must be formally certified as such by at least one of the following entities: The Connecticut Department of Administrative Services, The Connecticut Department of Transportation, The Federal Environmental Protection Agency, The Federal Small Business Administration OR other states as evidenced by the appropriate state certificate which specifies the applicable WBE or MBE designation. In the event the certificate from a state other than Connecticut does not contain the applicable designation, the certificate should be presented to the Owner (The Metropolitan District) for review and consideration.

Shea-Skanska Joint Venture invites qualified contractors, specifically M/WBEs certified by the agencies and requirements listed above, to contact Shea-Skanska JV (Prime Bidder/Contractor listed below) regarding subcontracting services and material supply opportunities in connection with the upcoming tunnel and shaft project.

The Work under this contract is located in South Hartford, Connecticut. The participation rates are 3% for MBEs and 5% for WBEs of the total contract price. Additionally, the goals are 6% MBE and 5% WBE. The Work consists of the construction of a deep rock tunnel, drop shafts, and an odor control facility along with support equipment and accessories as shown and specified.

Owner: The Metropolitan District
South Hartford Conveyance and Storage Tunnel: Tunnel and Shaft Construction
Contract No. 2 (2015B-27)
BID DATE: February 25, 2016 AT 2:00 PM

Opportunities to participate exist in the following specific areas of soil and rock excavation, hauling, excavation support systems, mechanical rock excavation, structural steel, engineering, survey, instrumentation and monitoring services, materials testing, demolition and site preparation, environmental investigation, utility relocation, paving, fencing and gates, geotechnical and structural instrumentation, slurry wall, cast-in-place concrete structures, reinforcing steel, ground stabilization, rock-bolts, steel dowels, shotcrete, concrete finishing, waterproofing, service utilities, grouting, mechanical equipment – hydraulic, sluice & weir gates, electrical services, landscaping, dewater pump station, pest control, IT services, waste disposal, cleaning services, and security services.

Any business seeking to participate as a M/WBE must submit current valid certification documents with proposal. We have set up an FTP site where you can view all plans and specifications for your convenience. Please contact Brett Campbell at (909) 594-0982 (brett.campbell@jfshea.com) to receive instructions on accessing the FTP Site.

SKANSKA
SKANSKA KOCH INC.
IS SOLICITING BIDS FROM MWBE SUBCONTRACTORS AND SUPPLIERS CERTIFIED WITH THE PORT AUTHORITY OF NEW YORK AND NEW JERSEY
Replacement of PIP Helix and Rehabilitation of Upper Level Spans over New Jersey Anchorage and Hudson Terrace
PANYNJ Contract No: GWB-244.150
Bid Date: February 5, 2016

Subcontracting opportunities include but are not limited to Asbestos Removal, Asphalt Milling and Paving, Borings, Concrete, Demolition, Electrical, Engineering, Fence and Guardrails, Fire Protection, Fireproofing, Hazardous Materials Haul and Dispose, Inspection and Testing, Landscaping, Miscellaneous Metals, Pavement Striping, Pile Driving, Plumbing, Rigging, Sawcutting, Scaffolding, Sign Erection, Structural Steel Erection and Fabrication, Trucking, and Welding. Please see contract documents for further opportunities.

Interested firms please contact John Papagiannakis at Skanska Koch Inc., john.papagiannakis@skanska.com

Railroad Construction Company, Inc.
NYCT Furnishing and Installing Flood Protection Devices
Contract A-37612
at Various NYCT Facilities in the Borough of Manhattan

Railroad Construction Company, Inc. is preparing a bid proposal for NYCT to furnish and install various flood resistant doors, conduits and duct seals at critical rooms and manholes, stop logs/renovable flood barriers and deployable flood protection devices at eight locations in the borough of Manhattan.

Bid Date: February 10, 2016
DBE Participation Goal: 17%

Railroad Construction Company, Inc. is seeking vendors, suppliers and subcontractors in the following categories:

• Aluminum Work	• Maintenance and Protection of Traffic
• Concrete & Concrete Reinforcement	• Masonry
• CPM Scheduling	• Material Testing
• Drain and Vent Covers	• Misc. Metals
• Electrical	• Office Supplies
• Fillers, Gaskets, Sealants	• Painting
• Fire Stopping	• Progress Photos
• Flood Related Specialty Items	• Rodent Control
• Glass and Glazing	• Security/Communications
• Grout	• Tile - Ceramic, Granite, Mosaic
• Hand Rails	• Tile Cleaning
• Hardware	• Trucking
• Hazardous Material Removals	• Water Right Doors
	• Welding

For more information please contact Rebecca Walka-Perry at 973-413-1879 or mwbe@rcmail.net

Railroad Construction Company, Inc.
LIRR - PN - TU - Jamaica Capacity Improvements Phase I

This Long Island Railroad project consists of various improvements to the Jamaica Station. Work will include a full platform replacement and substructure rehabilitation, installation of elevators, escalators and street-to-platform aluminum stairs, construction of platform level waiting rooms, translucent canopy roof system and drainage, installation of lighted signage and upgraded electrical service.

Bid Date: March 21, 2016
DBE Participation Goal: 17%

We invite all DBE's to contact us at 973-413-1879.

Railroad Construction Company, Inc. is seeking subcontractors in the following categories:

• Acoustical Insulation	• Fire Suppression / Extinguishers	• Restoration
• Abatement	• Glass / Glazing / Stonefront	• Roofing
• Aggregate	• HVAC	• Sealants / Waterproofing
• Architectural Finishes	• Infrastructure	• Shotcrete
• CCTV System	• Janitorial Services	• Site Security
• Construction Materials	• Lath & Plaster	• Structural Concrete & Reinforcement
• Construction Photography	• Louvers	• Survey
• Contaminated Waste Disposal	• Masonry	• Structural Steel & Misc. Metals
• Demolition	• Materials Testing & Inspection	• Traffic Control
• Doors & Hardware	• Metal Wall Panels	• Trucking
• Electrical	• Office Facilities & Supplies	• Utilities
• Engineering	• Painting & Coating	• Welding
• Environmental Consulting	• Pest Control	
• Escalator / Elevator	• Precast Concrete	
• Fencing	• Railings	

For more information please contact Dale Erico at 973-413-1832 or DaleE@rcmail.net
Catherine Best at 973-413-1911 or CatherineB@rcmail.net

Welcome SMALLVILLE NORTHEAST

Decca Paving, Inc.
Rochester, New York
www.deccapaving.com

J. F. White Contracting Co.
Framingham, Massachusetts
www.jfwhite.com

Scrub Clean Maintenance
Bronx, New York
www.scrubcleanmaintenance.com

Jess Security & Investigator
Bronx, New York
www.jesssecurityservices.net

Silverite Construction Company
Hicksville, New York
www.silverite.com

Sessler Wrecking Inc.
Waterloo, New York
www.sesslerwrecking.com

Diamond Security Service
Babylon, New York
www.diamondsecurityservices.com

NJ&C Associates
Carmel, New York
www.njcassociates.com

Skanska Koch
Carteret, New Jersey
www.usa.skanska.com

Lammy & Giorgio, PA
Haddon Township, New Jersey
www.lgarch.com

GCCOM Construction Company
College Point, New York
www.gccom.us

Railroad Construction Company
Paterson, New Jersey
www.railroadconstruction.com

Admiral Staffing
New York, New York
www.admiralstaffing.com

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Interested firms please contact John Papagiannakis at Skanska Koch Inc., john.papagiannakis@skanska.com

Kiewit - Weeks - Massman
KWM
Goethals Bridge Replacement

Goethals Bridge Replacement Project
Port Authority of New York and New Jersey
CONSTRUCTION DBE OPPORTUNITIES

The Goethals Bridge Replacement Project is a design-build project for the Port Authority of New York & New Jersey (the Authority). The project will replace the existing Goethals Bridge which spans the Arthur Kill River on I-278 connecting Elizabeth, New Jersey, and Staten Island, New York. The existing bridge, built in the 1920s, will be replaced with a dual span and the original bridge demolished. It is anticipated that the bridge will carry approximately 14 million vehicles eastbound annually.

Kiewit-Weeks-Massman, AJV (KWM) has been selected by the Authority to design and build the new Goethals Bridge. KWM is committed to providing a world class project for the people of New York and New Jersey. As part of their mission, KWM is also committed to providing meaningful employment opportunities for hundreds of construction individuals in the region, with particular outreach to the DBE community, and desires to meet or exceed federal requirements for diversity on this important construction project. If your DBE firm would like to apply to participate in this project, please use our website as a resource, www.goethals-kwm.com.

KWM VENDOR SOLICITATION LOG

All companies that fill out a Contractors Questionnaire will be added to our Vendor Solicitation Log which KWM uses for upcoming subcontract opportunities. If you would like to fill out a Contractors Questionnaire, please go to our website and visit the "Partnering" tab.

PARTNERING OPPORTUNITIES

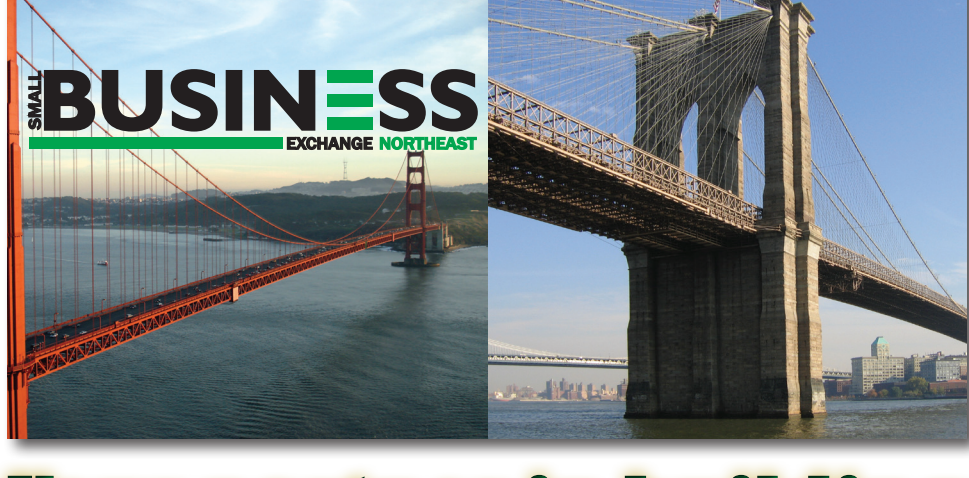
- Shear Stud Installation
- Miscellaneous Metals Fabrication/ Supplier
- Concrete, Curb, and Gutter Flatwork
- Carpenter Form Fabrication
- Air Monitoring
- Anti-Climb Fence on New Bridge Shared Use Path
- Lumber/Crane Mat Suppliers
- Furnish/Install Guiderail
- Abatement (PCB, Lead Based Paint, Asbestos)
- Deck Grooving

Check our website for periodic updates on partnering opportunities!

MWDBE BONDING, LINES OF CREDIT, AND INSURANCE ASSISTANCE

For assistance in obtaining bonds, lines of credit, and/or insurance for this project, please visit our website or contact Anne at KWMdivcontracting@kwmjv.com for more information.

Project Office: 137 Bayway Avenue • Elizabeth, NJ 07202 • KWMdivcontracting@kwmjv.com
Kiewit-Weeks-Massman, AJV is an Equal Opportunity Employer



Your partner in building bridges to opportunity

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31 Years

TAPPAN ZEE CONSTRUCTORS, LLC
An Equal Opportunity Employer / Contractor

Is seeking DBE firms for Subcontract Opportunities on the **NEW NY BRIDGE PROJECT**
OWNER: NEW YORK STATE THRUWAY AUTHORITY
Located in Westchester & Rockland Counties, New York

TZC Vendor Database
All registered vendors will be added to the TZC Vendor Database, which TZC uses to seek DBE firms for every Subcontract Opportunity.

Technical Review Meetings
Will be held by TZC with DBE firms as needed on key scopes of work where TZC will be seeking pricing from the subcontractor community. Technical Review Meetings are designed to help DBEs prepare for upcoming contract opportunities by providing summary level information on scope requirements and to address any questions. All DBEs are encouraged to register with TZC at www.TappanZeeConstructors.com to receive information on how to participate in future Technical Review Meetings.

Bonding, Lines of Credit, Insurance Support Services
TZC is willing to assist all DBE subcontractors and suppliers in obtaining access to bonds, lines of credit, and insurance. Please email your request for assistance to DBETeam@TZC-LLC.com.

Subcontract opportunities are primarily available for construction firms, however several support service opportunities also exist. All interested firms, including DBEs, must register with TZC through the following website to be considered:
www.TappanZeeConstructors.com

Main Project Office: 555 White Plains Road, Suite 400 • Tarrytown, NY 10591

Date Of Monthly Advertisement: January 2016